



ALL INDIA INSTITUTE OF MEDICAL SCIENCES
Department of Pediatrics, Mother & Child Block
ANSARI NAGAR, DELHI-110029

Date 24-01-2025

Subject: Proposal for procurement of PH Impedance System for Pediatric Gastroenterology Division at Department of Pediatrics, Mother & Child Block, AIIMS, New Delhi-110029 on PAC basis and invitation of comments/objections against such consumables if any, thereof.

The Division of Pediatric Gastroenterology at Department of Pediatrics, Mother & Child Block, AIIMS, New Delhi is in the process of procuring of **PH Impedance System** for Gastroenterology Division at Department of Pediatrics at Mother & Child Block, AIIMS, New Delhi.

Therefore, this document is being uploaded for open information to all principal manufacturers or their authorized distributor with the intention to invite comments and/or objections with regards to the proprietary nature of the aforesaid product if any.

The comments/objections if any should be received in the office of the Stores Office, Room no. 817, 8th Floor, Department of Pediatrics, Mother & Child Block, AIIMS, Ansari Nagar, New Delhi - 110029 on or before **15/02/2025** up to 05.00 PM with contact details, failing which it will be presumed that no other bidder/ manufacturer/vendor is having any comments/objection against the proposition and the case will be decided purely on merit.

The matter pertains to the approval of the competent authority within the Department of Pediatrics at AIIMS.

O/IC Stores
Dept of Pediatrics

डॉ० विश्वरूप चक्रवर्ती
Dr. BISWAROOP CHAKRABARTY
अपर आचार्य /Additional Professor
एल नैविकल प्रभाग /Child Neurology Division
बालरोग चिकित्सा विभाग / Dept. of Pediatrics
अ.भा.आ.स., नई दिल्ली-29/A, AIIMS, New Delhi-29



READY STOCK

Importers of medical electronics equipments

QUOTATION

RS/AIIMS-PH-821/2025

Date: 15-01-2025

To,
The Director
A.I.I.M.S. Ansari Nagar,
New Delhi – 110029

SUB: QUOTATION FOR PH IMPEDANCE SYSTEM

S. NO.	DESCRIPTION
1.	ZEPHR Z/IMPEDANCE SYSTEM INCLUDES: (I)SYSTEM RECORD GASTRO-ESOPHAGEAL REFLUX AND LARYNGOPHARYNGEAL REFLUX (II)SOFTWARE TO SUDY ESOPHAGEAL PH & IMPEDANCE AT LES (LOWER ESOPHAGEAL SPHINCTER) AND UES (UPPER ESOPHAGEAL SPHINCTER) ANALYSIS. (III)PH CALIBRATION AND PH4 & PH7 BUFFER SOLUTIONS FOR CALIBRATION (IV)POUCH FOR CARRYING THE EQUIPMENTS. (V)16GB FLASH MEMORY COMPACT FLASH CARD READER TO STORE DATA (VI) LARGE DISPLAY WITH 3 SYMPTOMS BUTTON AND 4 EVENT KEY BUTTON (VII) 6 CHANNEL IMPEDANCE AND 2 CHANNEL PH PROBE QTY 2

TERMS & CONDITIONS:-

PRICE : The Quoted prices are F.O.R your hospital.
PAYMENT : 100% against delivery of the item.
DELIVERY : 8 weeks from the date of receipt of confirmed order.
VALIDITY : 120 Days from the date of quotation
WARRANTY : Five year from the date of installation.
AMC : We would entry in CAMC after completion of warranty.
CAMC for 5 Years @5% with exclamation of 10% per year.
Plus 18% gst extra (on the price)

MANUFACTURER: DIVERSATEK HEALTHCARE USA.

We hope you will find our quote most competitive and look forward to your valued approval, which will have our prompt attention.

Thanking you,

Yours Faithfully,

FOR READY STOCK

(AUTHORISED SIGNATORY)

HEAD OFFICE

13/35, First Floor, Subhash Nagar
New Delhi - 110027
+91-98101 13218, 8527840803

BRANCH OFFICE (SOUTH)

Building No 8/575C/2, Palakkad Main Road,
Opposite Kasthuri ITI, Kovaipudhur Pirivu
Coimbatore-641008, Mobile : +91-79047 44183

BRANCH OFFICE (WEST)

Plot No 5 & 6, Main Road UlkaNagri
Garkheda, Area Aurangabad - 431005
+913799 56766, 9923970579



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Importers of medical electronics equipments

RS/AIIMS-PH-821/2025

Date: 15-01-2025

To,
The Director
A.I.I.M.S. Ansari Nagar,
New Delhi – 110029

SUB: PROPRIETARY ITEMS IMPEDANCE SYSTEM
Quotation: RS/AIIMS-PH-821/2025 Dt: 15-01-2025

We refer you to our quotation and submit as under:-

“We hereby certify that the items are Proprietary items marketed by us and manufactured by our Principals Diversatek Health Care, for whom we are exclusive Agents in India. The items manufactured by our Principals are exclusively made to suit their systems and no other company can supply. Further the prices quoted are the lowest and we have not supplied to any other government institution lesser than these prices.”

The ZepHR Ph and Impedance Recording System Model ZepHR and the accessories 2 channel ph probe 6 channel impedance (ZANBG-44), Buffer solution ph4 and ph7 are Proprietary item and are not manufactured by any other manufacturer.

Further our Principal have provided us with sufficient Spares to look after the after sales and services of their system. Hence there is no custom duty involved in it.

We hope you will find the above certificate as per your requirement and look forward to your valued order which will have our prompt attention.

Thanking you,

Yours Faithfully,
For READY STOCK

(AUTHORSIED SIGNATORY)

HEAD OFFICE

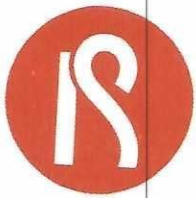
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READY STOCK
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RS/AIIMS-PH-821/2025

To,
The Director
A.I.I.M.S. Ansari Nagar,
New Delhi - 110029

Date: 15-01-2025

Subject: PRICE CERTIFICATE

Dear Sir,

We hereby confirm that the prices quoted in our quotation no RS/AIIMS-PH-821/2025
Dt: 15-01-2025 for 24 PH IMPEDANCE SYSTEM are not higher than Quoted to other
Government Institutions by us.

Thanking you,

Yours Faithfully,

For READY STOCK

(AUTHORSIED SIGNATORY)

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readystock1@gmail.com | www.readystock.org

Diversatek
Healthcare



Corporate Headquarters 102 East Keefe Avenue,
Milwaukee, Wisconsin 53212 USA
P800.558.6408 or 414.265.7620 F414.265.7628

January 06, 2024

To Whomsoever It May Concern

This is to certify M/s READY STOCK 13/35, SUBASH NAGAR, FIRST FLOOR,
NEW DELHI – 110027, INDIA, is our Exclusive Marketing Agent in India &
Nepal for all our Range of products ZepHr Z Impedance /pH Recorder, Impedance
probe, pH Probe, LPR Probe, Buffer solution Etc.

We certify & confirm that M/s READY STOCK would quote & negotiate and
supply on our behalf and maintain the after sales service after the warranty of
equipment (AMC/CMC) of the product sold in their territory.

This certificate is valid till December, 31, 2026



Yours faithfully,

Stuart J. Wildhorn
Vice President, Sales & Marketing

Diversatek
Healthcare



Corporate Headquarters 102 East Keefe Avenue,
Milwaukee, Wisconsin 53212 USA
P800.558.6408 or 414.265.7620 F414.265.7628

November 11, 2024

PROPRIETARY ARTICE CERTIFICATE

It is certified that 24HR PH & IMPEDANCE RECORDING SYSTEM and
Accessories are manufactured by M/S DIVERSATEK HEALTHCARE USA.

The ZepHR Ph and Impedance Recording System Model ZepHR and the accessories 2
channel ph probe 6 channel impedance (ZANBG-44), Buffer solution ph4 and ph7 are
Proprietary item and are not manufactured by any other manufacturer.

The sole marketing agent for India is M/S.READY STOCK 13/35, FIRST FLOOR,
SUBHASH NAGAR, NEW DELHI, and 110027 INDIA. They will quote, market the product
and consumables and would give service for the equipment on behalf of our company.

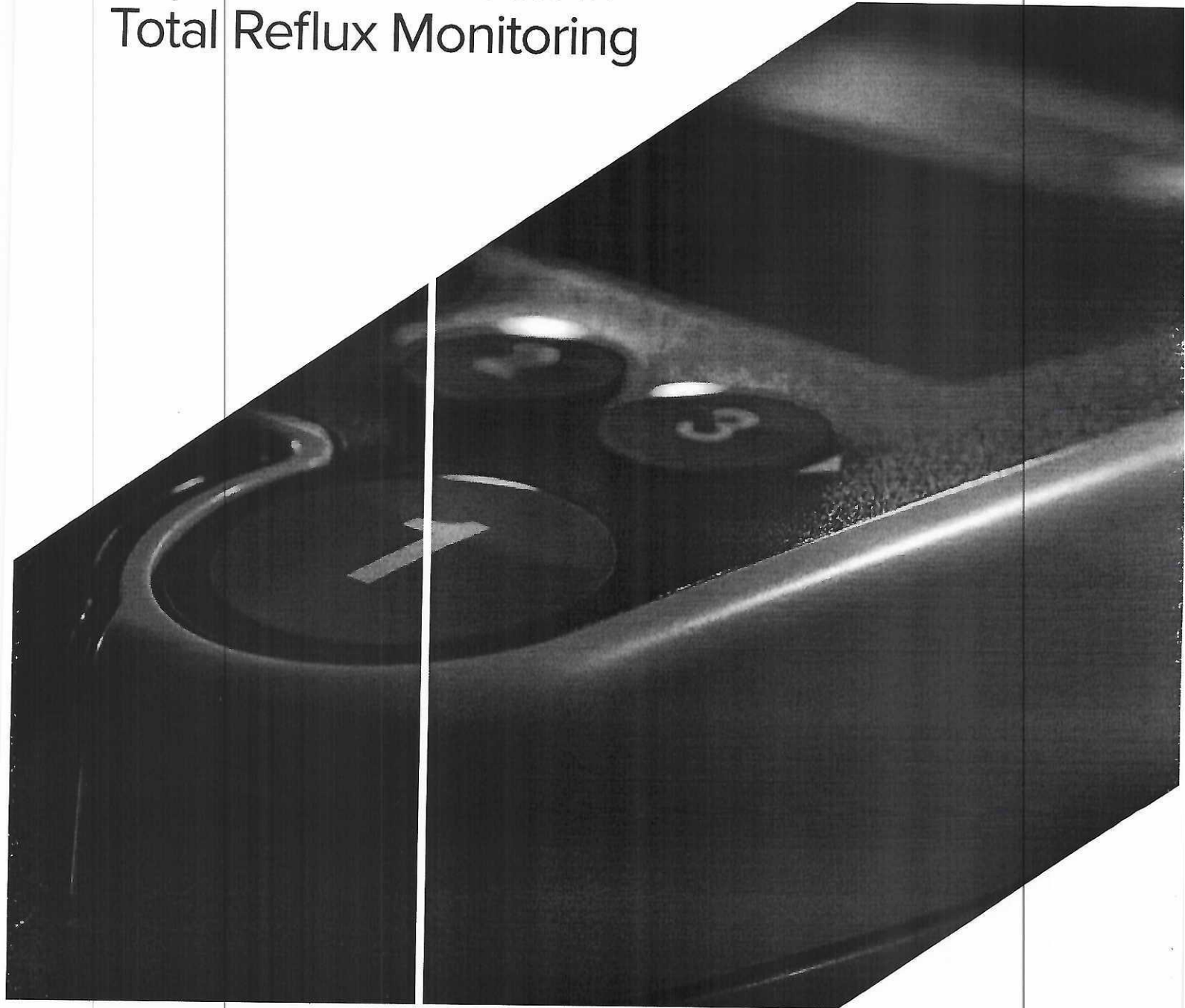


Yours faithfully,

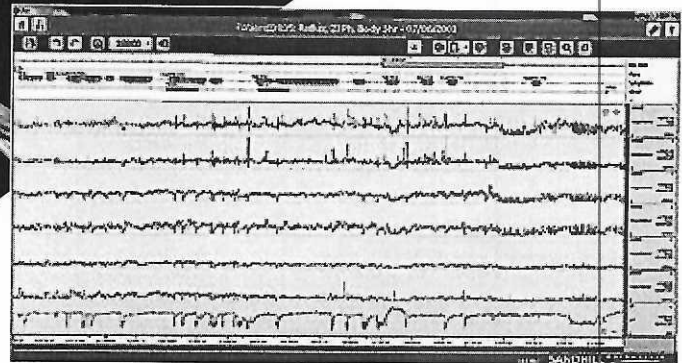
Stuart J. Wildhorn
Vice President, Sales & Marketing

Diversatek™
Healthcare

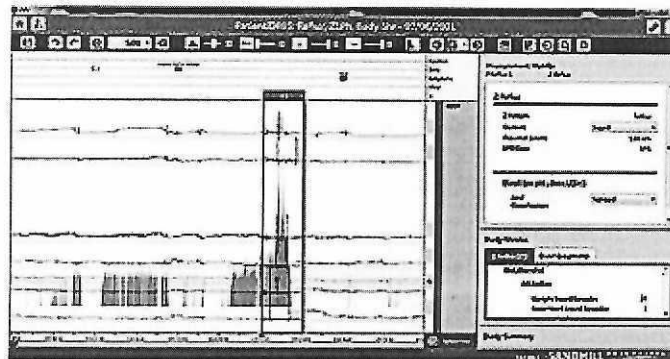
ZepHr®—Innovation in Total Reflux Monitoring



Choosing the appropriate Diagnostic Ambulatory Reflux Test—is more important than ever.



Stacked view



Fit-to-probe view for truer representation of impedance sensor placement and reflux height

The ZepHr® Total Reflux Monitoring System

Zvu® Advanced GI Diagnostic Software for total reflux diagnostics:

- Convenient—automated analysis with AutoSCAN
- Simplified controls—easily transition between contour and conventional views, including impedance

ZepHr® Impedance/pH Recorder—small and mighty GI diagnostics:

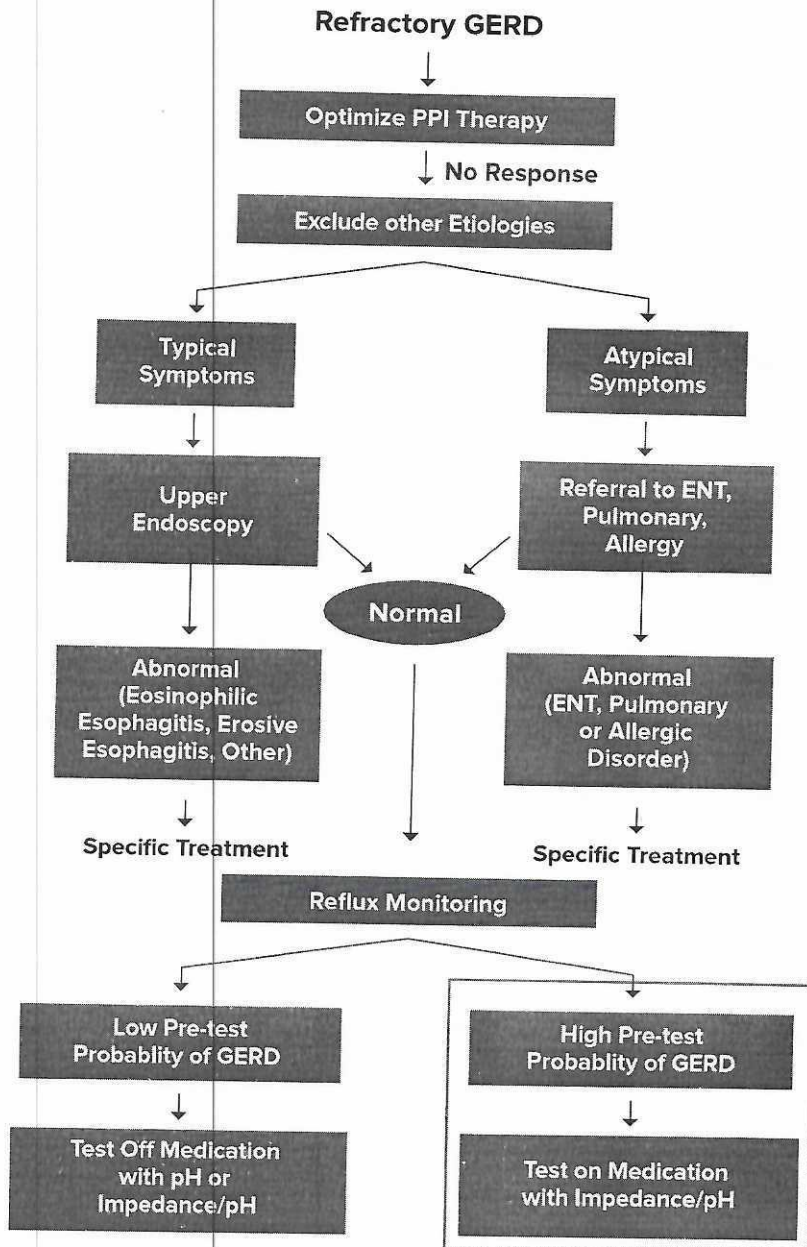
- Small size and weight
- Upright and recumbent indicators for easy viewing, easy interface
- SD Card for quick, effortless data download
- Only needs two AA batteries and includes a cleanable carrying case

ComforTEC® Z/pH Probes—a perfect fit for every clinical application:

- Enhanced patient comfort
- Optimal ease-of-use
- The widest range of standard configurations to meet your clinical need
- 100% guaranteed performance



The AirFlo™ Sphincter Locator simplifies sphincter location when used in combination with ComforTEC® infused pH and Z/pH Probes.



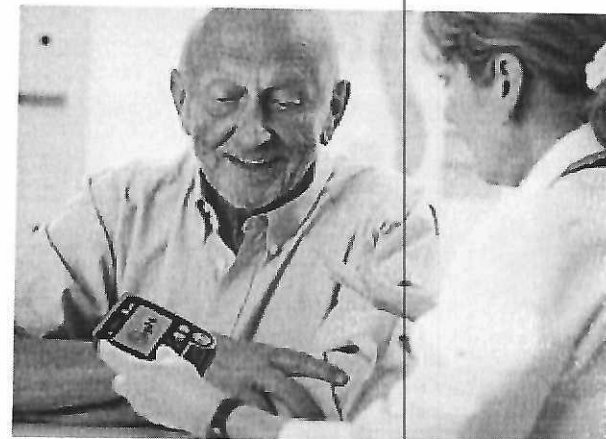
Algorithm for the evaluation of refractory Gastroesophageal Reflux Disease (GERD), ENT (Ear, Nose & Throat), PPI (Proton Pump Inhibitor)¹

The recently updated ACG Practice Guidelines for Diagnosis and Management of GERD¹ provide a simple, yet comprehensive reflux monitoring test selection algorithm.

When to choose impedance/pH monitoring?

Patients on PPIs who continue to experience symptoms such as cough, heartburn, regurgitation and chest pain are often difficult to diagnose using traditional pH monitoring. These PPI-refractory, endoscopy-negative patients are optimal candidates for impedance/pH reflux monitoring. In fact, physicians using only acid pH monitoring may miss up to 35% of patients with non-acid reflux.

- The sensitivity of pH-only monitoring in patients with endoscopy-negative reflux symptoms is <71%.¹
- When impedance testing is added to pH monitoring, the sensitivity of reflux monitoring approaches 90%.²



Innovations in Clinical Education

Diversatek University Online

Our online training platform contains free content on esophageal and anorectal manometric studies, as well as impedance/pH reflux monitoring studies. Included are tutorials providing step-by-step guidance to develop skills in data acquisition, study review and report generation. Simply go to DiversatekHealthcare.com to request log-in information.

Denver Training Center

Our Technical Research & Training Center specializes in clinical education and personalized training to make learning easy and convenient. Our comprehensive clinical instruction provides users with the knowledge and skills necessary to effectively acquire and analyze high resolution impedance manometry studies, impedance/pH reflux monitoring studies and anorectal manometry studies. Email us at clinicaleducation@diversatekhc.com or visit us online to learn more about our Denver course offerings.

Webinars

Diversatek Healthcare is proud to present a series of live, interactive discussions on topics related to esophageal function testing, impedance/pH reflux monitoring studies and anorectal manometry. Each webinar includes a didactic session followed by an open discussion. All webinars are recorded and posted to the Diversatek U online portal for easy reference. Access DiversatekHealthcare.com for upcoming webinar announcements.

The Diversatek Healthcare Review

Diversatek Healthcare Review, our monthly e-newsletter, features what's new at Diversatek University along with up-to-date product information. Every issue also includes our Clinical Insights, providing educational tips for Z/pH and HRiM analysis as well as answers to the most frequently asked questions.

Personalized Clinical Support

Onsite Training

Diversatek Healthcare Clinical Specialists deliver product support to suit your specific needs—on your schedule. Specialists are onsite at your facility to train and support you on your Diversatek Healthcare manometry or reflux monitoring equipment as you work through patient cases, acquire and analyze patient data, and create patient reports.

Virtual Coaching

Online and in real-time, Diversatek Healthcare Clinical Specialists work with you via screen sharing to provide study-specific data review and report generation coaching for your more difficult studies. Email us at clinicalsupport@diversatekhc.com to schedule a one-on-one session.

References

1. Phillip O. Katz, Lauren B. Gerson and Marcelo F. Vela, Guidelines for the Diagnosis and Management of Gastroesophageal Reflux Disease. Am J Gastroenterol advance online publication, February 19, 2013; doi:10.1038/ajg.2012.444.
2. Mainie I, Tutuian R, Shay S, et al. Acid and non-acid reflux in patients with persistent symptoms despite acid suppressive therapy: a multicentre study using combined ambulatory impedance-pH monitoring. Gut 2006;55:1398-1402.

**Ready
Stock**

Private Ltd.

MEDICAL & DIAGNOSTIC
EQUIPMENT

Advancing GI care by driving science, developing and delivering solutions, and providing unmatched clinical support.

Head Office

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